

# X Private Access

## What it does for forwarders

**What does Private Access do for forwarders?** Private Access is a comprehensive system that enables large forwarders to do business efficiently with hundreds, or thousands, of trucking vendors. Every trucking company works through a defined business process designed and developed from the forwarder's perspective.

**Does it cover PODs?** Absolutely. Forwarders get POD data electronically from EVERY trucker they do business with – not just the automated truckers. And because of a simple business rule, forwarders never chase PODs again – every trucker provides the POD on every shipment (or they can't get paid).

**Do truckers bill through the system?** Yes, to date more than \$50 million of trucker invoices have been passed through to forwarder A/P systems. Every invoice is audited and accurate.

**And the truckers cooperate?** They do. To date, over 1,200 of the cartage, intermodal/drayage and linehaul trucking companies that serve our industry actively use Ex Works. Sophisticated truckers use EDI – small trucking companies enter their info through the web. Our staff walks them through the process, which we have made so simple they can complete POD and billing in less than 30 seconds. Truckers start out skeptical, but most end up preferring the system.

**How about compliance documents, etc?** Our XVM – Vendor management system keeps track of everything you need: documents, private tariffs from each trucker, fuel surcharge levels, and more. We make it easy to manage: you can get an email every day telling you which truckers changed their rates in the previous 24 hours, for instance – or which new insurance certificates have been entered.

**How much does Private Access cost the truckers?** Nothing at all. Trucking companies populate the information you need at no cost to them.

**How much will it cost me?** Probably less than you pay the cleaning service that vacuums the floors and empties the trash in each office. Call us for details.

### The numbers....

<b>+99%</b>	<b>Participation.</b> <i>Virtually all invited truckers participate – over 1,200 and counting.</i>
<b>+99%</b>	<b>POD Quality.</b> <i>Virtually all shipments processed have complete POD data entered by the trucker. (no forwarder labor)</i>
<b>100%</b>	<b>Invoice Quality.</b> <i>All invoices are audited; exceptions approved by forwarder with a click and an audit trail. (no forwarder data entry)</i>
<b>\$50 million</b>	<b>Invoices processed successfully.</b>

#### About Ex Works, Inc.

Ex Works organizes the information that flows between forwarders and the trucking companies they depend on.

Ex Works is the leader in its narrow field, with over 1,200 specialized cartage, intermodal/drayage and linehaul trucking companies using Ex Works' services to do business with their forwarder clients. Ex Works electronically populates the tracking and A/P systems of leading forwarders, such as DHL Global Forwarding and Panalpina. Public Access is the newest service from Ex Works.

Contact Ex Works at [info@exworksinc.com](mailto:info@exworksinc.com), or call +1 617 378 3113.

## Your data collection system for trucking...

You already have a data collection system for your trucking transactions. It is called your employees.

- The people who chase truckers for PODs and type each one into your tracking system.
- The people who receive stacks of trucking invoices, correct the file #'s, audit and type them into A/P.
- The people who call for quotes.
- The people who chase truckers for insurance certificates or STA information on their drivers.

Here's the sad truth:

**forwarders spend more time and money managing trucking transactions than they do helping their customers.**

Private Access automates these tasks so you can **focus your people on serving your clients**, not managing your vendors.

